# THE EFFECTS OF BOARD CHARACTERISTICS ON MICROFINANCE INSTITUTIONS' SOCIAL PERFORMANCE IN KENYA

# S. M. Waithaka<sup>1</sup>, R. Gakure<sup>1</sup> and K. Wanjau<sup>1</sup>

<sup>1</sup>Department of Entrepreneurship, Jomo Kenyatta University of Agriculture and Technology, Nairobi, Kenya

E-mail: mainawaithaka@yahoo.com

#### Abstract

With the growing competition of globalization, strategic decision makers have been faced with the competing interests of external and internal stakeholders such as greater diversity in corporate governance, undertaking more investments in corporate social responsibility and maximizing financial performance. As a result, strategic decision makers today must not only increase their financial performance, but also satisfy the increasing expectations of customers, suppliers and society as a whole. The objective of this study was to examine the effects of the board characteristics on the social performance among Kenyan MFIs. It focused on the board size, board terms, board committees, director remuneration, multiple directorship, boards' skills and experience and the independence of directors. This study adopted positivist approach, deductive approach and explanatory research design. Population of the study consisted of all the MFIs registered by the AMFI as at 31st March 2012. Data was analyzed using quantitative and qualitative methods. Qualitative data was analyzed to yield descriptive, Pearson linear correlation coefficient, one way ANOVA, linear multiple regression and inferential statistics. The major findings of the study are: that a significant negative relation exists between social performance and board size, director remuneration, independence of directors while multiple directorship, existence of board committees are positively related. Multiple directorship has no effect on the social performance of an MFI. Overall, the results show that MFIs in Kenya can improve their social performance by improving on their board composition in line with the Capital Markets Authority guidelines.

Key words: Capital Markets Authority, multiple directorship, corporate social responsibility

#### 1 Introduction

With the increasing commercialisation approach of MFIs and professionalization of the sector, the focus on social performance which sets apart MFIs from other financial instittion is being lost or sometimes taken for granted resulting into a "mission drift" among many MFIs. The governance of an MFI plays a major role in ensuring that the institution keeps to it's mission (Ayuso & Argandona, 2007; CERISE, 2005; Guarneri et al, 2011). Good governance is expected to underpin effective and efficient social performance within firms. Good governance refers to a system of people, values, criteria, processes and procedures that ensure that an organisation is managed properly. In addition an organisation is guided towards its mission and vision while ensuring mechanisms are in place and put into practice in order to strike a balance between management and control and meeting the needs of stakeholders. It requires better organisation plans, goals, and strategies that better and fulfils an organisation's processes more efficiently, consequently making it stronger and more competitive (BBVA Microfinance Foundation, 2011a; Desender, 2009; Gatamah, 2005).

This study will examine the factors that influence social performance among Kenyan MFIs. It will focus on the board characteristics, MFI leadership, stakeholder involvement and accountability practices.

#### 1.1 Statement of the Problem

While the MFI sector has been growing rapidly and outreach to date is impressive, the industry has faced major crises in various parts of the world. The crises experienced in the MFI sector in Nigeria in 2005, Nicaragua in 2008, India in 2010, Pakistan in 2010, Kolar, 2009 and in Bosnia and Herzegovina in 2009, all leading to massive loan default by clients and closure of MFIs has all been blamed on commercialisation of the MFIs (Brook, Lloyd, and Syms, 2011; Tambiahand Geake, 2011).

Many scholars have expressed concern that the commercialization of microfinance is leading to an over-preoccupation with profitability at the expense of poverty reduction and other development goals and tend to blame the MFIs' governance structures (CGAP, 2005; Ayuso and Argandona, 2007; Cull, Demirguc-Kunt, & Morduch, 2007; Beltratti, 2005). Prior studies on governance and social performance have focused on a narrow set of board characteristics and one or two aspects of social performance.

There have been calls for more comprehensive theoretical and empirical investigations into the factors that determine an MFI's social performance (Manderlier, Bacq, Giacomin and Janssen, 2009; Ioannou & Serafeim, 2010, Hartarska, 2005; Mersland and Strom, 2007). My study differentiates itself by endeavoring to investigate, analyze, document and give recommendations on the effect of board characteristics on the social performance among Kenyan MFIs.

## 1.2 Objectives of the Study

The overall objective of this study is to establish and document the effect of board characteristics on the social performance of Microfinance Institutions in Kenya by seeking to:

- 1. Establish whether the size of the board of directors' influence an MFIs' social performance.
- 2. Evaluate whether the length of board members' terms affects the social performance of MFIs
- 3. Examine whether the directors' remuneration influences its social performance.
- 4. Investigate the effect of multiple directorships on the social performance of an MFI.
- 5. Ascertain whether the involvement of independent directors in an MFI's board of directors affects its social performance.
- 6. Assess whether the number of board committees affect the social performance in MFIs.

#### 1.3 Research Questions

The research will endeavor to answer the following questions.

- 1. Does the size of the board of directors' influence an MFIs' social performance?
- 2. To what extent does the length of board members' terms affects the social performance of MFIs?
- 3. Does the directors' remuneration influence an MFI's social performance?
- 4. What is the effect of multiple directorships on the social performance of an MFI?
- 5. How does the involvement of independent directors in an MFI's board of directors affects its social performance?
- 6. Does the number of board committees affect the social performance in MFIs?

#### 2 Literature Review

#### 2.1 Board Characteristics

An important mechanism of governance is the board characteristics. These are attributes that define boards. The board characteristicS in this study will be its size, length of board terms, existence of board committees, the level of director remuneration, and the appointment of independent directors to the board. Various international corporate governance guidelines give guidance on each of these characteristics (BBV Microfinance Foundation, 2011b; BBVA Microfinance Foundation, 2011a; Cadbury, 1992; OECD, 2004) while locally the Capital Market Authority (CMA) has issued guidelines on good corporate governance. The theories that apply to board characteristics are the agency theory, the stewardship theory, the resource dependence theory and the stakeholder theory.

Empirically, there is strong evidence that board characteristics predict firm performance. Zheka, (2006) finds strong empirical support for a positive causal relationship between board quality and enterprise performance. This means that indeed organizations would benefit in terms of performance from raising their standard of board's characteristics. However, Manderlier et al's (2009) study on nine board mechanisms using a data set of 59 MFIs from five Asian countries, finds that not all affect performance and that none of the nine governance mechanisms seem to be an appropriate tool to enlarge the outreach of an institution. This study explores each of the named characteristic's effect on social performance.

## 2.2 Board Size

The capacity of the board to function effectively depends on its size and although there is no optimum number of board members, extremes of size should be avoided.BBV Microfinance Foundation (2011b) recommends that a microfinance board should be big enough to incorporate the various skills and perspectives and boards of 5- 9 directors are common. Boards with less than 5 members pose problems because the necessary skills are not usually found in such a small group, in addition, they will have difficulties finding the quorum required to take decisions. Boards with more than 9 members, unless they are very large institutions with lots of committees, are usually difficult to manage and do not have the right level of cohesion. However, boards must be small enough to accommodate the need for frequent meetings, ensure a high level of participation and involvement for a streamlined and effective decision –making process given the characteristics of microfinance ((Cherono, 2008; BBV Microfinance Foundation, 2011b; Jacobs, Mbeba and Harrington, 2007).

Agency theorist argues that in order to protect the principals interest, the board of director must assume an effective oversight function and this should determine the size of the board (Brennan, 2010). The resource dependence theory views the board members as a connection to external resources and thus advocate for larger boards while the stakeholder theory advocates for a more inclusive board which may end up being relatively larger (Tembo, Determinants of social perfomance of Microfiance Institutions in Kenya., 2011; Beasley, 2005). Organization psychology however suggests that as the size of a group increases communication and coordination problems increase

leading to a poor group control (Sahin, Basfirinci and Ozsalih, 2011). This would negate the spirit of stakeholder participation as suggested by stakeholder theory. The board size should thus be optimum to enable the board to effectively deliver their mandate.

Empirical evidence on the effect of the board size on performance is mixed. Manderlier *et al* (2009) found that board size has a positive impact on operational efficiency, suggesting that a large number of directors positively influence the rationalization of operational costs. On the contrary ,Bermig (2010) demonstrated that smaller boards are more effective in monitoring management and thus associated with better performance. He found a significant negative effect on the board size and earnings management suggesting that smaller boards are more efficient in monitoring. But benefits of this have to be compared with disadvantages when other dimensions of the firm performance are taken into account. Wu et al (2009) also found that firm performance is negative and significant in relation to board size. The current study is aimed at establishing whether board size influences an MFI's social performance.

#### 2.3 Board Terms

Board term describes the tenure of board members. Establishing a limit on the term of office for directors contributes to the institutions good governance. Limiting the term of office encourages rotations and allows directors who do not show the expected level of performance to be replaced more easily. CMA,( 2002) recommends a three year term for all directors except the managing director. To preserve institutional memory and accumulated experience and to ensure that member rotation does not affect the board's cohesion as a group, renewable terms of office of three to four years should be established to allow a small part of the board to be substituted each year. Jacobs, Mbeba, and Harrington (2007) argue that boards of MFIs should regularly examine the performance of individul members , the size of their board , the skills on the board and potential needs for adding to the board or rotating existing members.

Board term and term limits are essential for effective governance and ensure the democratic participation of a broad range of members. The average among microfinance association ranges from two to four years (Hattel *et al*, 2010). In setting terms, the board must strike a balance between a tenure that is long enough to allow members to develop expertise that results in substantial contributions and to provide continuity of policy and practice, yet short enough to secure constant freshness of view point (Cherono, 2008; Donnelly and Mulcahy, 2008).

Villiers, Naiker, and Staden (2009) argue from their study that coercing directors into retirement results in waste of talent and experience .Similarly, Zheka, (2006) suggest that extended tenure enhances the willingness of directors to expend effort towards company goals. Directors with greater tenure have acquired more knowledge about a firm and its business environment and this should improve their ability to effectively monitor (Villiers, Naiker and Staden, 2009). In support Beasley (2005), Yang and Krishna (2005), and Chhaochharia and Grintesin (2007), find a positive relationship between increased director tenure and financial reporting quality. Further, Villiers, Naiker, and Staden, (2009) show that firms with longer tenured directors are less likely to be the subject of hostile takeover bids.

However other studies point out that managers may be in a better position to influence director opinions the longer they know them (Wu, Lin, Lin, and Lai, 2009). Webb (2005) shows that the participation of longer tenured directors in compensation decisions is associated with higher pay for the CEO, suggesting that longer tenured directors are more likely to make decisions in favour of the management. This line of argument suggests that the director tenure would be negatively related to effective monitoring. This study will examine the relationship between tenure and firm social performance without predicting the direction of their relationship.

#### 2.4 Board Committees

The board can set up the committees it deems necessary to help it perform its duties and assist it in matters that fall under their specific area of competence. The committees must be set up and adapted in accordance with the needs. The Board establishes the number of committees, their names and responsibilities, and can also appoint or remove their members from office and appoint or remove their respective chairmen from office (Aras and Crowther, 2007).

The committees allow boards to make more effective use of their time by allowing board representatives to work on specific issues, determined by their skills, or interest (Hattel, Henriquez, Morgan and D'Onofrio, 2010; Jacobs, Mbeba and Harrington, 2007; BBV Microfinance Foundation, 2011b). Sahin, Basfirinci, and Ozsalih (2011) and Cherono (2008) concur that effective use of committees can improve the quality and efficiency of the board and add that to be effective, their work, role, responsibilities and mandates must be clearly defined. The argument for the formation of board committees is supported by the resource dependency theory which views them as sources of additional resources.

BBV Microfinance Foundation (2011b) advice that each institution must choose the suitable number of committees for the board's work. Too many committees can result in too many meetings and excessive distribution of work. At the other extreme, too few committees can turn the board meetings in long tedious sessions with too little time to deal with issues sufficiently indepth in order to fulfill the assigned responsibilities effeciently. It further recommends that each committee must be formed by at least two directors and if necessary, a specilist staff to support the specific work carried out by the committee. The most common board committees are audit ,nominating and renumeration commitees (BBV Microfinance Foundation, 2011b; Cherono, 2008; Hattel, Henriquez, Morgan and D'Onofrio, 2010).

Prior studies have shown that the presence of board committee has a postive effect on a firm performance especially the financial performance as most critical processes and decisions are derived from board subcommittees (Heenetigala, 2011; Roche, 2005; Lefort and Urzua, 2008). Ayuso et al, (2007) found that the existance of a committee that is composed of stakeholders or that is dedicated to social performance was strategically important for intergrating stakeholders interest to collective decision making. The studies seem to all agree that as a result of the monitoring function of the board, board committee affect performance. This paper will explore the possible effects of the various board committees on an MFIs social performance.

# 2.5 Director Remuneration

In general, MFI board members are volunteers and do not receive honorarium for their services. More commonly, board members are reimbursed for travel and other expenses related to carrying out their duties. In an international sample of 12 selected MFIs, none pays fees or honoraria to their boards (Hattel, Henriquez, Morgan and D'Onofrio, 2010). MFIs with a strong sense of mission may choose not to pay compensation if they feel that voluntary services by directors aligns with the institution's social commitment (Jacobs, Mbeba and Harrington, 2007).

BBV Microfinance Foundation (2011b), however advice that although many MFIs board members do not receive renumeration for their work, it is important to remember that often symbolic renumeration could help to increase the board's level of commitment, which is essential for good governance. Compensation is important to help attract skilled people to the board who will be resourceful as per the resource based theory and to ensure that board members take their responsibilities seriously. It should be high enough to bring desired results without attracting members who wish to make compensation the object of their board service. Compensation can be benchmarked against fees paid by similar organizations in the same country (Jacobs, Mbeba, & Harrington, 2007).

There are MFIs in which the directors are so committed that no economic incentive is required. If there is compensation, it is considered good practice for this to include a variable part in accordance with target fulfillment. In some institutions, it is common practice to pay a fixed part for the director's participation at board committees meeting based on similar amounts that people with the same level of experience usually receive in similar organizations in the country. If an institution decides not to give board members economic remuneration, there should at least be non-monetary benefits to strengthen the relationship between the directors and the institutions, because board members must be motivated to devote their time and contribute their experience to the institutions (BBV Microfinance Foundation, 2011b).

The board of directors' compensation policy measures a company's management commitment and effectiveness towards following best practice corporate governance related to competitive and proportionate management compensation. It reflects a company's capacity to attract and retain executives and board members with the necessary skills by linking their compensation to individual or company-wide financial or extra financial targets (Ioannou and Serafeim, 2010). Director remuneration thus is expected to have an impact on the social performance of an MFI.

## 2.6 Multiple Directorships

Experience in serving on other boards is an added advantage in building a strong board as it means more exposure, connections to people in different key service and potential funding sources (Hattel, Henriquez, Morgan, & D'Onofrio, 2010). Manderlier et al (2009) agree that appropriate exposure, knowledge and training of the board members can be considered as the three effective mechanisms in MFIs that positively impact their social performance.

CMA (2002) limits the number directorship held by one director to five, arguably to be more effective. Manderlier et al (2009) concour with the resource dependence theory that the board through multiple directorships of its members avails the necessary knowledge and experience to address the strategic demands facing the MFIs. Effective microfinance boards consist of directors with a wide range of skills such as social and commercials skills, or strategic and operational capabilities. The reputation hypothesis suggests that directors who hold significant roles in other firms have more reputational capital and are therefore more vigilant in exercising their monitoring responsibilities. Moreover, holding roles in other firm's results in wider experience and background which should further improve director performance. On the other hand, busyness hypothesis suggest that directors who increasingly hold more responsibilities in other firms become too busy to adequately monitor firm management performance.

Villiers, Naiker, and Staden, (2009) study considers the impact of two measures of board reputation/busyness on social performance. In support of reputation hypothesis, Yang and Krishna, (2005), Mori and Munisi(2009), and Arun and Annim, (2010) found a positive relationship between firm performance and the number of directorship held by directors and firm officers. Zheka, (2006) reports evidence consistent with the reputation hypothesis by showing that directors in firms prosecuted for environmental violations have fewer multiple directorships. Ioannou and Serafeim's (2010) study on dirvers of corporate social performance found that a board members mmembership to charitable organizations makes the board and the organization more socially responsible due to exposure on similar activities.

However other studies have linked multiple directorships to increased financial statement fraud (Beasley, 2005) and decreased firm value (Fich and Shivdasani, 2006; Jiraporn, Kim, & Davidson, 2008) providing evidence in support of the busyness hypothesis. While no prior study has focused on the impact of having more directors who have multiple directorship in other MFIs on its social performance, this study posits that these directors also have the ability to make significant contributions by virtue of their wide exposure.

## 2.7 Board Composition

The temptation is great among young MFIs dominated by founding entrepreneurs for the founder to select board members on the basis of friendship or prior relationship. While this practice may provide support and counsel to the founder and a ready-made group of backers for new venture it leads to management dominated organizations lacking important checks and balances (Aras and Crowther, 2007; Dunn and Sainty, 2009). Board members whose primary loyalty is to the CEO may hesitate to challenge him or her or demand accountability, particularly if such members lack technical qualifications (Jacobs, Mbeba and Harrington, 2007). The use of independent directors should be a priority for improving governance among MFIs. This practice is particularly important for committees such as the compensation and audit committees. Various governance guidelines recommend a balance between dependent and independent directors. The CMA, (2002) and (BBVA Microfinance Foundation, 2011a) recommend that the board should include at least one third of independent directors.

The stewardship theory suggests that a signficant proportion of dependent directors can better understand not only the business processes but also the environmental factors. This contradicts the agency thoery and the resource dependence theory both of which argue that a large number of independent board members may contribute to the decision process, enhance the firm's image and better performance (Sahin, Basfirinci and Ozsalih, 2011; Dunn and Sainty, 2009).

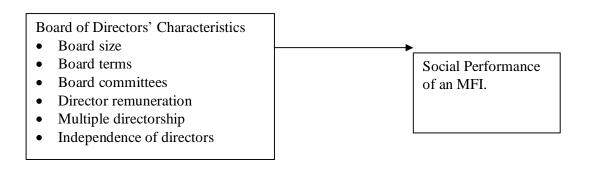
Empirical evidence on the effect of outside director on company performance is mixed. Dulewiez and Herbert (2004) find no relatioship between the proportion of ndependent/dependent directors on a company's performance, Webb (2005) find that socially responsible firms have boards with more independent directors while Chapple and Ucbasaran (2007) find no relationship between the ratio of independent /dependent directors on the board to corpoarte social responsibility activity. The studies however relate to commercial enterprises and not MFIs. While studying MFIs however, Bermig (2010) found that, firm performance is in positive and significant relation to board independence and insider ownership. This study will focus on the effect of board composition on an MFI's social performance predicting a positive relationship as per the CMA guidelines and the overwhelming direction of the relationship as per theoretical and empirical evidence.

## 2.8 Social Performance

The microfinance sector has largely grown over the years riding on its dual mission, of meeting the social and financial objectives. Social performance for an MFI involves achieving their social mission, it also involves an MFI's continuing commitment to behave ethically and contribute to the economic development while improving the quality of life of their clients, the workforce and their families as well as the local community and society at large. Social performance management is the process of aligning an MFI's strategic planning and operational systems to an understanding of client vulnerability and poverty (Campion, Linder and Knotts, 2008; Heenetigala, 2011; Rhyne, 2012).

The stakeholder theory explains how while the social contract theory, the slack resources, and legitimacy theory explain why social performance is important for entities like MFIs. The stakeholder theory advocates for meeting of all the stakeholders' diverse and often divergent expectations in the MFI activities thus recommends the inclusion of the various stakeholders' representatives in the governance on the institution (CERISE, 2005; Heenetigala, 2011). An MFI's social viability can only be achieved when different stakeholders bridge different interest and reach a compromise. The slack resources theory links the firm financial performance to its social performance arguing that as a result of improved financial performance; firms get a greater freedom to invest in social responsibility (Sahin, Basfirinci and Ozsalih, 2011). The social contract theory and the legitimacy theory impose the social responsibility consideration in an MFIs operation as a means justifying its existence while the slack resources theory advocates for investment in the social performance.

To evaluate social performance it is necessary to determine the constituents of good social performance using performance indicators which are measurable, relevant and important. Prior studies on social performance have mainly focused on the relationship between the financial and social performance of MFIs (Sahin, Basfirinci, & Ozsalih, 2011; Olayinka, 2010). Various studies on social performance have used different measures. Manderlier et al. (2009) in their study on the impact of corpoate governance mechanism on social performance use the number of active borrowers and the average loan size as a measure for social performance. Galema, Lensink, and Mersland (2009) use the average loan size. Arun and Annim (2010) use outreach to represent social performance while Ruben and Schers (2007) analyse the breadth and depth of outreach. Sahin et al (2011) use a corporate social responsibility index reported by firms in measuring their social performance which is made up of a number of social indicators. The social performance index appears to be more objective .The current study will use the CERISE Social Performance Indicators tool which give a firm's social perormance index using four dimensions, targeting and outreach ,appropriateness of products and services, benefits to clients and social responsibility. This measure is more comprehensive as it includes all other separate measures used in prior studies in generating the score.



Independent variables

Dependent variables

Figure 1: The Conceptual Framework

## 2.9 Methodology

This study used a survey research design. Since the study was on the effect of board characteristics on social performance of MFIs in Kenya, the sampling frame was obtained from AMFI. Institutions belonging to the banking industry, insurance Industry, Development organizations and Deposit taking Institutions were excluded form the study from the population. This is due to the special regulatory environment that they operate making them more efficient (Ali and Wise, 2009). A sample consisting of members of AMFI was considered a good representation of the industry since AMFI is the umbrella body of all the MFIs in Kenya duly registered (AMFI, 2012a). A sample of 39 MFIs registered by June 2012 was used.

Information about the board characteristics was collected for the MFIs chief Executive officer using a self administered questionnaire. The Social performance score was obtained using a CERISE tool based interview schedule. The interview schedule was administered to each of the MFIs operations managers as they were best suited to handle the SPM issues as they work closely with the filed staff.

## 2.10 Dependent and Independent variables

The Dependent variable of the study was the social performance score represented by SPM score which was a percentage based on the CERISE tool. The independent variables were board size, board

tenure, number of board committees, Director Remuneration, number of multiple directorship positions held, and percentage of independent director on the board.

## 2.11 Statistical Analysis

For the purpose of empirical analysis, this study used descriptive statistics, Pearson correlation analysis and linear regression as the underlying statistical tests. The regression analysis was performed on the dependent variable SPM to test its relationship between the independent variables. The regression model utilized to tests the relationship as follows.

SPM = $\beta_0 + \beta_1 X_{1+} \beta_2 X_2 + \beta_3 X_3 + \beta_4 X_4 + \beta_5 X_5 + \epsilon$ 

Where:

SPM is an MFI's social performance Score

 $\beta_0$  is the intercept coefficients

 $\beta_{1...5}$  are the coefficients of each of the independent variables

 $X_1$  is the board size

X<sub>2</sub> is the board tenure/terms

X<sub>3</sub> number of board committees

X<sub>4</sub> Amount of director remuneration

X<sub>5</sub> Number of multiple directorship positions held

X<sub>6</sub> Percentage of independent directors in the board

ε Error term

## 3 Data Analysis and Presentation of Results

## 3.1 Descriptive Statistics

This section of the study is devoted to presenting the results of the analysis performed on the data collected and to answer the research questions. Table 4.1 shows the descriptive statistics of all the variables for the study. The overall response rate was 97% as a total of 38 MFIs completed the survey out of the targeted 39. The mean SPM score was 52.5 while the average board size was 9 members. The average board tenure was 8 years while the remuneration was Kshs 3.5 million. On average, each MFI had 3 board committees. For the 38 MFI 33% of their board members were independent directors and all had at least eight of their directors holding directorship positions in other organizations.

## 3.2 Regression Analysis

The results of the Pearson correlation analysis are show on Table 4.2. The results indicate that there is a positive correlation between SPM and the board size, director independence, multiple directorship and the number of board committees which are significant. There is a negative correlation the director remuneration and the SPM score of MFIs. A positive correlation between the board size and the number of board committee was also revelead.

Table 4.3 present the model summary. The R<sup>2</sup> value which indicates the explanatory power of the independent variables is 0.469. This means that 46.7% of the variation in SPM is explained by the variation in independent variables while 53.3% is explained by other factors. Form the output of the analysis, in the Table 4.4, the ANOVA returns a significant p-value of 0.006. This shows that the explanatory are linearly related SPM and the model seems not to have validity.

## 4 Conclusion

The aim of this study was to examine the effect of characteristics on an MFIs social performance score. In achieving this aim, the study obtained data on variables which were believed to have relationship with SPM from theoretical and empirical literature review. These variables included board size, board terms, board committees, director remuneration, multiple directorship, and percentage of independent directors. On the basis of these variables, the research questions were formulated.

Results from the study indicate that there is strong positive association between board size and SPM . This is consistent with the finding of (Tembo, 2011). The study reveals a positive association between independent director, board committees and an MFIs' social performance. The result is consistent with previous studies (Abdullah, 2004; Heentigala, 2011; Sahin, Basfirinci, & Ozsalih, 2011; Bermig, 2010). A negative association was observed between SPM and the Director remuneration. The study revealed that there was no effect of the length of the board terms on the MFI's SPM. The results indicate that large board size performs effectively. There is also evidence that a higher proportion of independent directors on the board have a positive impact on an MFIs social performance. However the effect of director's remuneration and the number of board committees on SPM is negative.

Therefore this study recommends that large board sizes should be encouraged. The should be more emphasis in the MFI boards on inclusion of more independent director. This study may be improved by including more variables that may affect the social performance of an MFIs especially one based on inclusion of stakeholders on the board based on the stakeholder theory.

Table 4.1: Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
Board Size	38	1	6	8.5	1.166
Board Terms	38	1.00	4.00	8	.76369
Directors'	38	1.00	5.00	3,5M	1.49156
Remuneration					
Percentage of	38	1.00	5.00	33%	.75290
Independent Directors					
BDCOMM1NO	38	1.00	4.00	3	.71212
Multiple Directors	38	.00	18.00	8.8158	3.55539
Total					
SPM Score	38	1.00	10.00	52.5%	2.42322
Valid N (listwise)	38				

Table 4.2 Correlations

Table 4.2 Corre	14110110			Ī			Dawa 1	
		Board Size	Board Terms	Directors' Remunerat ion	BDCOMM1N O	Multiple Directors Total	Percenta ge of Inde' DRs	SPM Score
Board Size	Pearson	1						
	Corre							
	Sig. (2- tailed)							
	N	38						
Board Terms	Pearson Cor	.259	1					
	Sig. (2- tailed)	.117						
	N	38	38					
Directors' Renumeration	Pearson Correlati	.280	.027	1				
	on Sig. (2- tailed)	.088	.870					
	N	38	38	38	•			
BDCOMM1NO	Pearson Corr	.650*	.165	187	1			
	Sig. (2- tailed)	.009	.323	.260				
	N	38	38	38	38			
MUltiple Directors Tota	Pearson Correlati on	.111	.246	043	049	1		
	Sig. (2- tailed)	.506	.136	.796	.772			
	N	38	38	38	38	38		
Percentage of Independent	Pearson Cor	.150	.005	.318	206	.139	1	
Directors	Sig. (2- tailed)	.369	.976	.052	.216	.404		
	N	38	38	38	38	38	38	
SPM Score	Pearson Cor	.653 <sup>*</sup>	.244	648*	.512*	.304	.583	1
	Sig. (2- tailed)	.030	.140	.006	.001	.063	.003	
	N	38	38	38	38	38	38	38

<sup>\*.</sup> Correlation is significant at the 0.05 level (2-tailed).

Table 4.3: Model Summary

			Adjusted R	Std. Error of
Model	R	R Square	Square	the Estimate
1	.457 <sup>a</sup>	.469	.367	2.55466

Table 4.4 ANOVA

Mod	lel	Sum of Squares	df	Mean Square	F	Sig.
1	Regression	201.385	6	50.564	5.364	.006 <sup>a</sup>
	Residual	228.878	31	9.544		
	Total	430.263	37			

#### References

Abdullah, S. N. (2004). 'Board Composition, CEO Duality and Performance among Malysian Listed Companies. *Corporate Governace*, Vol **4**(4): PP 47-61.

Accion International. (2007). "Agents of Change:microfinance in 10years." Ventures Newsletter of Accion International. Boston: Accion International.

Aghion, B. and Morduch, J. (2005). The Economics of Microfinance. London: The Massachusetts Institute of Technology Press.

Ali, M. M. and Wise, V. (2009). Corporate Governance and Corporate Social Responsibility in Bangaldesh with special reference to Commercial Banks. *AIUB Bus Econ Working Papers Series,No 2009-05*, 3-16.

AMFI. (2012a). Association of Microfinance Institutions - Kenya. AMFI News Letter, 5(4): pp. 3-4.

AMFI. (2012b, March 15th). Association of Microfinance Institutions of Kenya. Retrieved April 13th, 2012, from About AMFI: http://www.amfikenya.com

Amin, M. (2005). *Social sciences research* , *conception, methodology and analysis.* Kampala: Makerere University Prente.

Aras, G. and Crowther, D. (2007). A Handbook of Corporate Governance and Social Responsibility. London: Forum Press.

Ard, L. and Berg, A. (2010). Corporate Governance in the wake of Financial Crisis. *United Nation's Conference on Trade and Development* (pp. 79-88). Geneva: World Bank.

Arun, T. and Annim, S. K. (2010). Economic Governance of MFIs:Inside the Black Box – IZA Discussion Papers. (5159).

Ayuso, S. and Argandona, A. (2007). Responsible Corporate Governance: Towards a stakeholder board of Directors? Navarra: IESE Business School - University of Navarra.

BBV Microfinance Foundation. (2011b). *Guide for Adoption of good Governance principles in Microfinance Institutions*. Madrid: BBV Microfiance Foundation.

BBVA Microfiance Foundation. (2011a). *Guide for the adoption of good Corporate governance principles in Microfinance Institutions*. Madrid: BBVA Microfinance Foundation.

Beasley, M. S. (2005). An empirical analysis of the relationship between the board of directorcomposition and financial fraud. *The Accounting Review*, **71**(4): pp 443-465.

Bedecarrats, F., Lapenu, C. and Tchala, R. Z. (2010). Social audits in Microfinance: What have we learned about social performance. *SPI3 -Discussion Paper*, *25*, 1-4.

Beltratti, A. (2005). The Complementary between Corporate Governance and Corporate Social Responsibility. *The Geneva papers*, **30:** pp 373-386.

Bennan, N. (2006). Boards of Directors and firm performance: is there an expectations gap? *Corporate Governance: An International Review*, 577-593.

Bermig, A. (2010). Who is the Better Monitor? The impact of female board of Directors, Board Composition, and Board Size on Earning Management. . Paderborr: University of Padeborr.

Brennan, N. M. (2010, July 13). *A Review of Corporate Governance Research :An Irish Perspective*. Retrieved July 13, 2011, from Research \_Online @UCD: http://hdl.handle.net/10197/2962

Brennan, N. M. and Solomon, J. (2008). Corporate Governance, Accountability and Mechanisms of Accountability: An Overview. *Accounting, Auditing and Accountability Journal*, **21**(7): pp 885-906.

Brook, A., Lloyd, S. and Syms, R. (2011). *Helping or hurting:What role for micronance in the fight against poverty.* London: All-Party Parlimentary Group on Microfinance.

Brown, T. A. (2006). Confirmatory factor analysis for applied research. New York: Guilford.

Bryman, A. and Bell, E. (2007). Business Research methods. Oxford: Oxford University Press.

Cadbury, A. (1992). Report on the Committee on the Financials Aspects of Corporate Governance. London: Gee.

Campion, A., Linder, C. and Knotts, K. (2008). *Putting the 'social' into performance management:A practice- based guide for microfinance.* Brighton: Institute of Development Studies, University of Sussex.

CERISE. (2005). A handbook for the Analysis of the Governance of Microfinance Institutions Paris: CERISE.

CGAP. (2005). *Microfinance Consesus guidelines :Developing Deposit Service for the poor*. Washington DC: World Bank Group.

Chapple, W. and Ucbasaran, D. (2007). *The Effects of Corporate Governance on Corporate Social Responsibilty*. Boston: Unpublished.

Cherono, C. (2008). *Governance Trainer's Manual for Financial Services Associations*. Nairobi:K-Rep Fedha Services Company Limited.

Chhaochharaia, V. and Grintesin, Y. (2007). The changing structure of US corporate boards: 1997 - 2003. *Corporate Governance: An International Review* **15** (6): pp 1215-1223.

Christen, R. (1997). *Banking Services for the Poor:Managing for Financial Success.* Washington D.C: ACCION International.

Christen, R. P., Lyman, T. R. and Rosenberg, R. (2003). *Microfinance Consensus Guidelines: Guiding principles on Regulation and Supervision of Microfinance.* Washington DC: CGAP/The World Bank Group.

Chu, M. (2006). "Microfinance :mobolising Markets to fight poverty, The latin American Experience." A paper presented at building Broad-Based Economic Growth Seminar. 47th Annual meeting of Inter-American Development Bank (pp. 15-23). Belo Horizonte: Inter-American Development Bank.

CMA. (2002). The Capital Markets Act (Cap485A): Guidelines on Corporate Governance Practices by Public listed Companies in Kenya. *Kenya Gazette Notice No.3362*, 469-494.

Collis, J. and Hussey, R. (2003). *Business Research* (2nd ed.). London: Palgrave Macmillan. Cooper, D. R. and Schindler, P. S. (2006). *Business Research Methods* (9th ed.). New York: McGraw-Hill.

Council of Microfinance Equity Funds. (2011). *Aligning Stakeholder Interests in NGO Transformations: Emerging Good Practices.* Boston: ACCION International.

Council of Microfinance Equity Funds. (2005). *The Practice of Corporate Governance in shareholder-Owned Microfinance Institutions*. Washington DC: ACCION International.

Cull, R., Demirguc-Kunt, A. and Morduch, J. (2007). Financial Performance and Outreach: A Global Analysis of Lending Microbanks. *Economic Journal*, **117**(517): pp 107-133.

Cyert, R. M. and March, J. G. (1963). A Behavioral Theory of the Firm. New Jersey: Printice Hall.

Deegan, C. (2004). Financial Accounting Theory. New South Wales: McGraw-Hill.

Desender, K. (2009). *The relationship between the ownership structure and the role of the board.* Illinois: University of Illinois.

Donaldson, L. and Davis, J. H. (1991). Stewardship Theory or Agency Theory: CEO Governance and Shareholder Returns. *Autsralian Journal of Management*, pp 49-65.

Donaldson, L. and Werhane, P. (1983). Ethical Issues in Business. New Jersey: Prentice Hall.

Donnelly, R. and Mulcahy, M. (2008). Board Structure, Ownership and Voluntary Disclosure in Ireland, Corporate Governance. *An International Business Review* **16** (5): pp 416-429.

Dulewiez, V. and Herbert, P. (2004). Does the Composition and Practice of Boards of directors Bear any Relationship to the Performance oif Companies? *Corporate Governance: An international Review* **12**: pp 263-280.

Dunn, P. and Sainty, B. (2009). The Realationship among Board of Director characteristics, Corporate Social Performance and Corporate Fiancial Performance. *International Journal of Management anf Finance*, **5** (4): pp 407-423.

Emory, C. W. and Cooper, D. R. (2003). Business Research Methods. Illinois: Richard D.Irwin Inc.

Fich, E. M. and Shivdasani, A. (2006). Are busy boards effective monitors? *Journal of Finance*, **51:** pp 689-724.

Freeman, F. R. (1984). Strategic Management: A Stakeholder Approach. Boston: Pitman.

Frick, B. and Bermig, A. (2010). Who is the Better Monitor? The Impact of Female Board Directors, Board Composition and Board Size on Earnings Management. *Journal of Education Literature (JEL)*, *G38,M4* (171).

Galema, R., Lensink, R. and Mersland, R. (2009). *Do powerful CEOs have an impact on Microfinance Performance?* Nottinggham: Centre for Interantional Banking, Insurance and Finance (CIBIF), university of Groningen.

Gart, A. (2011, July 25). *MIX Market Reaches 2000 Reporting Microfinance Institutions!* Retrieved September 3, 2011, from Microfinance Information Exchange:

http://www.themix.org/press-release/mix-reaches-2000-reporting-microfinance institutions.

Gary, L. and Maunders, D. (1991). 'Accounability, Corporate Social Reporting and external Social Audits', *Advance in Public Interst Accounting*, Vol.**3** (4): pp 504-516.

Gary, R., Owen, D. and Adams, C. (1996). Accounting and Accountability; Changes and Challenges in Corporate Social Environmental Reporting. Harlow: Prentice-Hall Europe.

Gatamah, K. (2005). Launching Corporate Governance in Africa with an emphasis on Kenya. *Private Sector Coporate Governance Trust* (pp. 1-8). Washington DC: Center for International Private Enterprise.

Gathai, E. W., Ngugi, J. K. and Waithaka, S. M. (n.d.).

Gathai, E. W., Ngugi, J. K., Waithaka, S. M. and Kamingi, C. N. (2012). Analysis of Factors That Influence Implementation of Performance Contracts In State Corporations (A Case of Kenya Civil Aviation Authority). (S. Mims-Cox, Ed.) *International Journal of Humanities and Social Science*, **2**(17): pp 345-360.

Gay, L. R. (2002). *Educational Research: Competencies for Analysis and Application* (3rd ed.) London: Manrill Publishing Company.

Ghauri, P. and Gronhaug, K. (2005). *Research Methods in Business Studies: A Practical Guide*. Harlow: Prentice Hall.

Guarneri, M., Moauro, A. and Spaggiari, L. (2011). Motivating your Board of Directors to Actively Promote and Deepen the Social Mission. *Global Microcredit Summit* (pp. 1-15). Valladolid: Global Microcredit Summit.

Hartarska, V. (2005). Governance and Performance of Microfinance Institution in Central and Eastern Europe and the Newly Independent States. *XIth Congress of European Association of Agricultural Economistws* (pp. 1-12). Copenhagen: European Association of Agricultureal Economists.

Hattel, K., Henriquez, J., Morgan, J. and D'Onofrio, S. (2010). *Effective Governance: A toolkit for Microfiance Association Boards*. Washington DC: The SEEP Network.

Heenetigala, K. (2011). Corporate Governance Practices and Firm Perfomance of Listed Companies in Sri Lanka (Doctorals Thesis). Melbourne: Victoria Universiity.

Heentigala, K. (2011). Corporate Governance Practices and Firm Performance of Listed Companies in Sri Lanka, Doctoral Thesis submitted to Victoria gGraduate School. Melbourne: Victoria university.

Hermes, N., Lensink, R. and Meesters, A. (2008). *Outreach and Efficiency of Microfinace Institutions: SOM Reports.* Groningen: University of Groningen.

Hossain, A. and Neng, B. N. (2007). The Role of Corporate Governace and Corporate Social Responsibily in Business Expansion: The case of Grameen Bank (Masters Thesis). Karistad: Karistads University.

Htay, S. N., Aung, M. Z., Rashid, H. M. and Adnan, A. M. (2011). *The impact of Corporate Governance on Volutnatry Accounting Information Disclosure in malysian Listed Banks*. Malagasy: International Islamic University Malasyia.

Ioannou, I. and Serafeim, G. (2010). What Drives Corporate Social Perfomance?Interantional Evidence from Socila, Environmental and Governace Scores. *Harvad Business school working Paper 11-016*, 2-11.

Jacobs, R., Mbeba, R. D. and Harrington, B. (2007). *Board and Governace Training for Microfinance Institutions Toolkit*. New Delhi: MicroSave and MEDA.

Jensen, M. C. (1986). Agency costs of Free cash Flow, Corporate Fiance, and Takeovers. *American Economic Review*, pp 323-329.

Jiraporn, P., Kim, Y. S. and Davidson, W. N. (2008). Multiple directorships and corporate diversification. *Journal of Empirical Financial Econopmics*, **3**(4): pp 418-435.

Kaymak, T. and Bektas, E. (2008). East meets West?Board characteristics in an emerging market: evidence from Turkish banks. *Corporate Governace* **16**(6) pp 550-561.

Kostov, Z. (2005). From NGOs to FFIs in Microfiance Service: Conversion Road map and Its challenges. Budapest: Center For Policy Studies.

Kothari, C. R. (2004). *Research Methodology : Methods and Techniques.* Mumbai: New Age International (P) Ltd.

Krejcie and Morgan. (1970). Determining Sample Size for Research Activities. *Education and Psychological Measurement*, **30**, pp 607-610.

Krishnan, J. (2005). Audit committee qaulity and internal contorl: An empirical analysis. *The Accounting Review*, **80**(2): pp 649-675.

Krivogorsky, V. (2006). Ownership , board structure and performance in continental Europe. *Interantional Journal of Accounting*, **8**(15): pp 176-197.

Kula, V. (2005). The impact of the roles, structure and process of boards on firm performance: Evidence from Turkey. *Corporate Governance*, **13**(2): 265-276.

Kusyk, S. M. and Lozano, J. M. (2007). SME Social performance: a four -cell typology of key drivers and barriers on social issues and thier implications for stakeholder theory. *Corporate Resposnibility in small and meduim-sized enterprises*, 505-515.

Lapenu, C. and Pierret, D. (2006). *Handbook for the analysis of the Governance of Microfinance Institutions*. Paris: International Fund for Agriculture Development.

Lascelles, D. and Mendelson, S. (2009). *Microfinance Banana Skins 2009: Confronting crisis and change.* Kent: Centre for the Study of Financial Innovation (CSFI).

Ledgerwood, J. and White, V. (1999). *Microfiance Handbook on Sustainable Banking with the poor: An institutional and Financial Perspectiev.* Washington D.C.: The World Bank.

Ledgerwood, J. and White, V. (2006). *Transforming Microfinance Institutions: Providing Full Financial Services to the Poor.* Wasington DC: World Bank.

Lefort, F. and Urzua, F. (2008). Board Independence, Firm Perfomance and Ownership Concentration: Evidence from Chile. *Journal Of Business Research*, **5**(11): pp 615 -622.

Leonardi, L. (2011). *Social and Financial performance in Medium -Sized Enterprises: an Italian Perspective*. Trento: University of Trento.

Manderlier, A., Bacq, S., Giacomin, O. and Janssen, F. (2009). *The Impact of South Asian Microfiance Institutions' Corporate Governance Mechanisms on thier Social and Financial performance:An Exploratory Study.* Louvian: Centre for Reserch in Entreprenuerial Change & Innovation Strategies.

Mbeke, P. O., Ugangu, W. and Orlale, R. O. (2010). *The Media We want: The Kenya Medi Vulnerability study*. Nairobi: Friedrich Ebert Stiftung (FES).

Mersland, R. and Strom, O. R. (2007). *Performance and Corporate governance in micro-finance institutions*. Halden: Adger University College.

Microfinance Council of Philippines, Inc. (2006). Social Performance Management Initiative around the World. *Microfinance Forum on Social Performance 18th August* (pp. 2-3). Pasig: Microfiance Council of Philippines Inc.

Monem, R. (2008). CEO Qaulity, Corporate Governance and CEO compensation. *Working Paper Griffith University*, 201-2033.

Mori, N. and Munisi, G. (2009). Strategic Decision Making in Microfinance Organisations: Stakeholder Perspective. *European Research Conference on Microfinance from 2nd -4thJune* (pp. 1-17). Brussels: European Research on Microfinance Council.

Mueller, O. and Uhde, A. (2009). The Impact of External Governance Qaulity on the Economic Succees of Microfinance Institutions: Empirical Evidence. *JEL Classification G21, G28, H11, L21, 2-13.* 

Mugenda, O. M. and Mugenda, A. G. (2003). *Research Methods: Quantitative and Qualitative Approaches*. Nairobi: African Centre for Technology Studies Press.

Nixon, M. (2011). The Link between the Conceptualisation of e-government and its Percieved Impacts: An Exploratory Empirical Study in Kenya. Nairobi: University of Nairobi.

Ochilo, O. P. (1993). Press Freedom and the Role of the. Africa Media Review, 7 (3): pp 19-33.

OECD. (2004). *OECD Principles of Coporate Governance*, Paris: Organisation for Economic Coporation and Development.

Okumu, L. J. (2007). The Microfinance Industry in Uganda: Sustainability, Outreach and Regulation Dissertation presented for the degree of Doctor of Philisophy at the University of Stellenbosch. Stellenbosch: University of Stellenbosch.

Olayinka, M. U. (2010). The Impact of Board Structure on Corporate Perfomance in Nigeria. *International Journal of Business and Management*, **61**(5): pp 155-173.

Omino, G. (2005). *Regulation and Supervision of Microfiance Institutions in Kenya:Essays on Regulation and Supervision*. Nairobi: Central Bank of Kenya.

Orodho, A. J. (2003). Essentials of Educational and Social Science Research Methods: Qualitative and Quantative Approaches. Nairobi: Acts Press.

Otero, M. (2007). Governance of Microfinance Institutions. Washingto DC: UNDP.

Republic of Kenya. (2002, May 14). Guidlines on Corporate Governance by Public Listed Companies in Kenya. *Gazette Notice*, 3362, pp. 469-494.

Republic of Kenya. (1978). Laws of Kenya Chapter 486:The Companies Act. Nairobi:Government Printer.

Rhyne, B. (2012, January 5). *Social Performance Task Force*. Retrieved February 4, 2012, from Social Performance: A Truth in Advertising Approach: http://www.SPTF.com

Roche, J. (2005). Corporate Governance in Asia. Oxon: Routledge.

Ruben, R. and Schers, S. (2007). Microfinance Portfolio Performance: An Explorative Analysis of Detreminants of Outreach, Sustainability and Risk. *Microfinance: What do we know? Centre for Internantional banking, Insurance and Finance, University of Groningen* (pp. 254-278). Nijimegen: Centre for Internantional Development Issues Nijimegen.

Sabana, B. (2005). *Governance : Organizing, Developing and Empowering Boards to oversee MFI operations.* Nairobi: Equity Bank.

Sahin, K., Basfirinci, C. S. and Ozsalih, A. (2011). The impact of board composition on coporate financial and social responsibility performance: Evidence from public-listed companies in Turkey. *African Journal of Business Management*, **5**(7): pp 2959-2978.

Saunders, M., Lewis, P. and Thornhill, A. (2009). *Reaserch Methods for Business Students* (5<sup>th</sup>ed.). Harlow: Financial Time Prentice Hall.

Sekaran, U. (2009). *Research Methods for Business : A skill Building Approach.* (4th ed.). New Delhi: Wiley India Pvt Ltd.

Singh, M. and Davidson, W. N. (2003). Agency Costs, Ownership Structure and Corporate governance Mechanisms. *Journal of Banking and Finance*, **27**(5): pp 793-816.

Stewart, R. (2000). The Poor and their Money. New Delhi: Oxford University Press.

Strandberg, C. (2005). *The convergence of Corporate Governance and Corporate Social repsonsibility: Thought - leaders study.* Burnaby: Strandberg Consulting.

Suhr, D. D. (2004). Statistic and Data Analysis: Exploratory or Confirmatory Factor Analysis? (Lecture Notes) (Vols. 200-31). Colorado: University of Colorado.

Tambiah, V. and Geake, S. (2011). Working group Microfinance Institutional Governance:Strategic Outline. *World Microfinance Forum* (pp. 1-3). Geneva: Working Group Microfinance Institutional Governance.

Tanrioven, C., Kucukkaplan, I.and Basci, E. S. (2006). Corporate governance and control structure of Ownership with Senior Executive with the examination of the staus of Banks in Istanbul Stock Exchange showing activity. *Journal of Economics and Business Finance*, **21**(241) pp87-104.

Tembo, M. (2011). *Determinants of social performance of Microfiance Institutions in Kenya*. Nairobi: Kenya School of Monetary Studies.

Tembo, M. (2011). *Determinants of Social Perfomance of Microfinance Institutions in Kenya*. Nairobi: Kenya School of Monetary Studies.

Thys, Tulchin and Ohrin. (2007). Corporate Governance in the Financial services sector. *Harvard Law and Economics Discussion Paper*, **7**(5): pp 623-634.

Uadiale, O. M. (2010). The Impact of Board structre on Corporate Financial Performance in Nigeria. *International Journal of Business Management*, **5**(10): pp 155-166.

Villiers, C. D., Naiker, V. and Staden, C. v. (2009). Good Governance makes for Good Environmental Performance. *AFAANZ Conference* (pp. 1-32). Auckland: University of Auckland Business School.

Waithaka, S. M., Ngugi, J. K., Aiyabei, J. K., Itunga, J. K. and Kirago, P. (2012). Effects of dividend policy on share prices: A case of Companies in Nairobi Securities Exchange. *Prime Journal of Business Administration and Management*, Vol. **2**(8): pp 642-648.

Webb, E. (2005). An Examination of Social ResponsibilityFirms'Board Structure. *Journal of Management and Governance*, **8:** pp 255-277.

Weir, C. and Liang, T. (2007). The performance-governance relationship:th effects of cadbury compliance on UK quoted companies. *Journal of management and governance* **4**(4): pp 255-277.

Woller, G. (2006). *Evaluating MFIs' Social Perofmance : A Measurement tool.* Washington DC: United States Agency for International Development (USAID).

Woller, G. M. and Schreiner, M. (2006). *Poverty lending , Financial Self-sufficiency and the Six Aspect of Outreach*. New York: SEEP Network Publications.

Woolcock, M. (1988). Social Capital and Economic Development: Toward a Theoretical Synthese and Policy Framework. *Theory and Society*, **27**, pp 151-208.

Wright, G. (2001). *Microfinance Sytems: Designing qaulity Financial services for the poor.* London: Zed Books Limited.

Wu, M.-C., Lin, H.-C., Lin, I.-C. and Lai, C.-F. (2009). *The effects of Corporate Governance on the Firm Performance*. Changua: National Changua University of Eductaion.

Yang, J. S. and Krishna, J. (2005). Audit committees and qaurterly earnings managemnt. *International Journal of Auditing* 9(3): pp 201-219.

Zacharias, J. (2008). An investigation of Economics of Scale in Microfiancne Institutions. *New York Gluckssman Fellowship program Student Reserach Reports 2008-01*, 12-21.

Zakimund, W. G. (2010). Business Research Methods. Florida: The Dryden Press.